# Koenig & Bauer – the future-proof partner for your business

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we're on it.

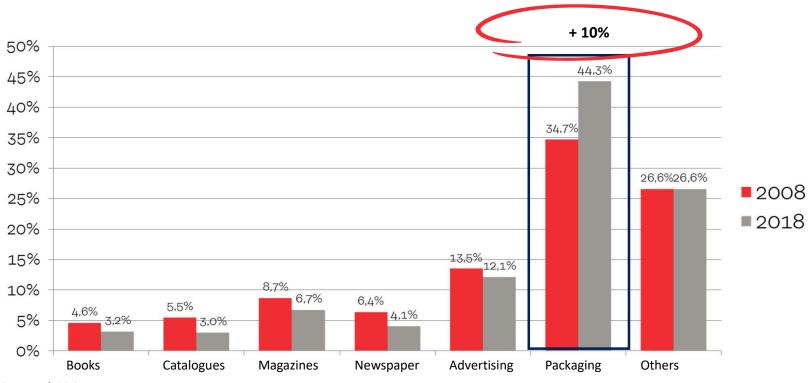
### Change is characterising the printing industry

- Media transformation: Internet, smartphones and readers mean reduced print volumes for newspaper, magazine, catalogue and book printers
- A growing world population is consuming more accordingly, there is more packaging
- Increased affluence in former third-world countries means more hygiene regulations relating to foods and thus more packaging
- · More single-person households means smaller and more diverse packaging units
- Packaging for the point of sale is becoming more and more sophisticated and individual

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## Worldwide print market by products

2008-2018 (turnover values)



The Future of Global Printing to 2018 - PIRA

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We are the leading partner of the printing and packaging industry. We set cross-industry standards for customer orientation, innovative solutions and proactive services.

Ralf Sammeck,

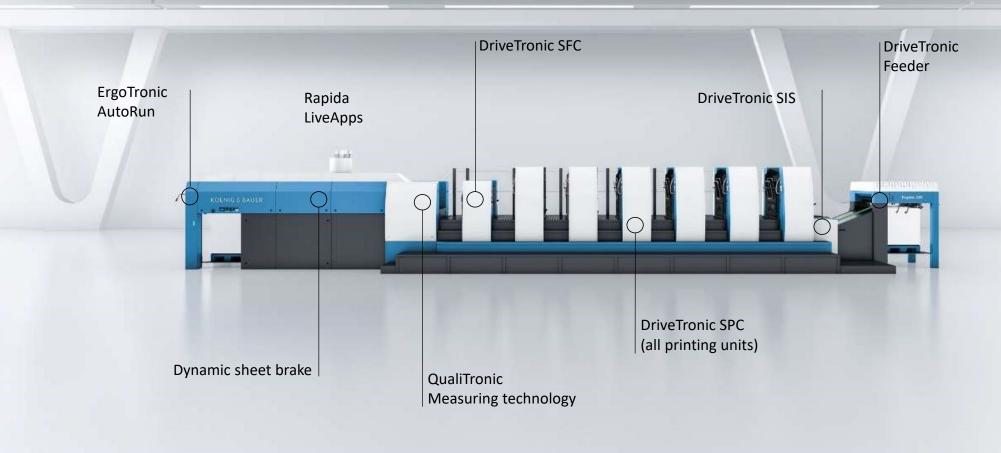
CEO Koenig & Bauer Sheetfed AG & Co. KG, Member of the Executive Board Koenig & Bauer AG

## **One-Stop-Shop packaging solutions**

Printing technologies

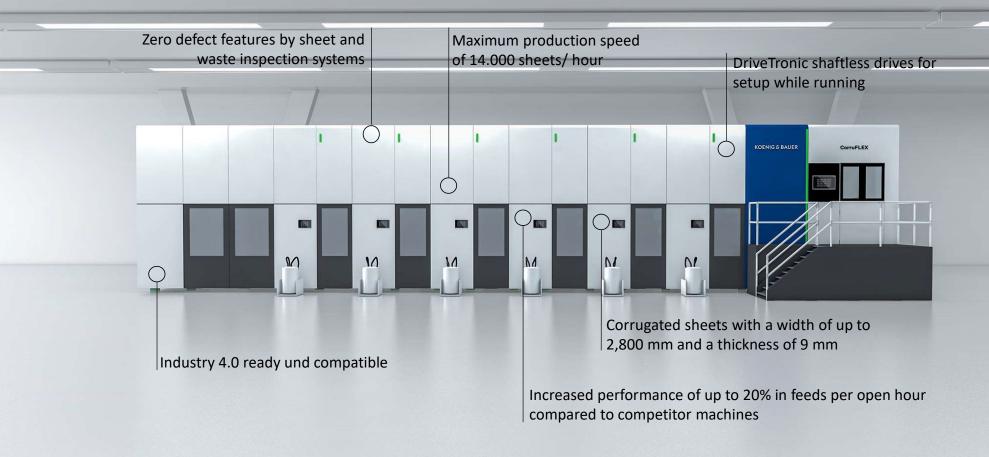
### Offset: Rapida family

### Cutting-edge technology for top performance

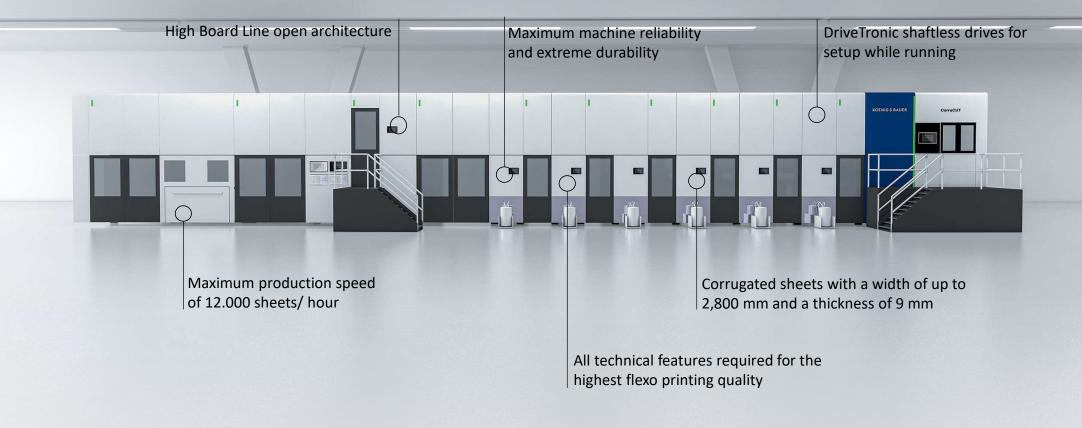


### Flexo: CorruFLEX

### High-quality flexo postprint on corrugated board



### Flexo: CorruCUT High board flexo line with rotary die-cutter

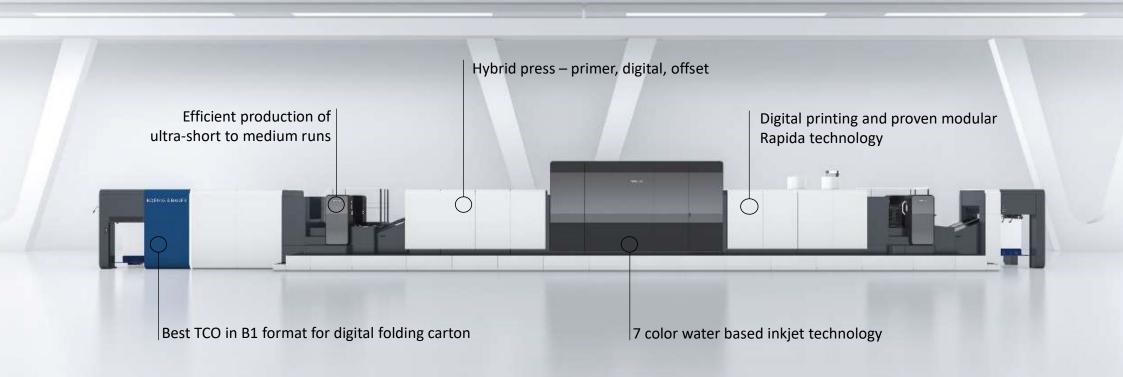




## **One-Stop-Shop packaging solutions**

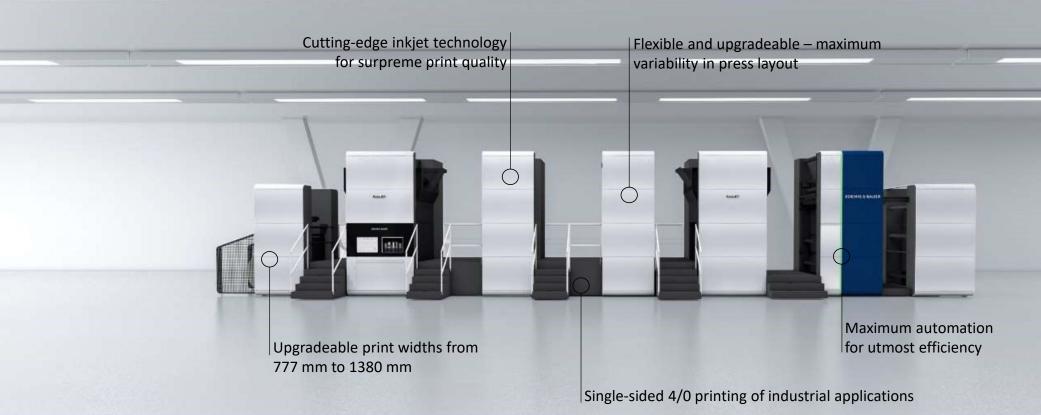
Digital printing technologies

### Inkjet: VariJET 106 Digital sheetfed offset for folding carton



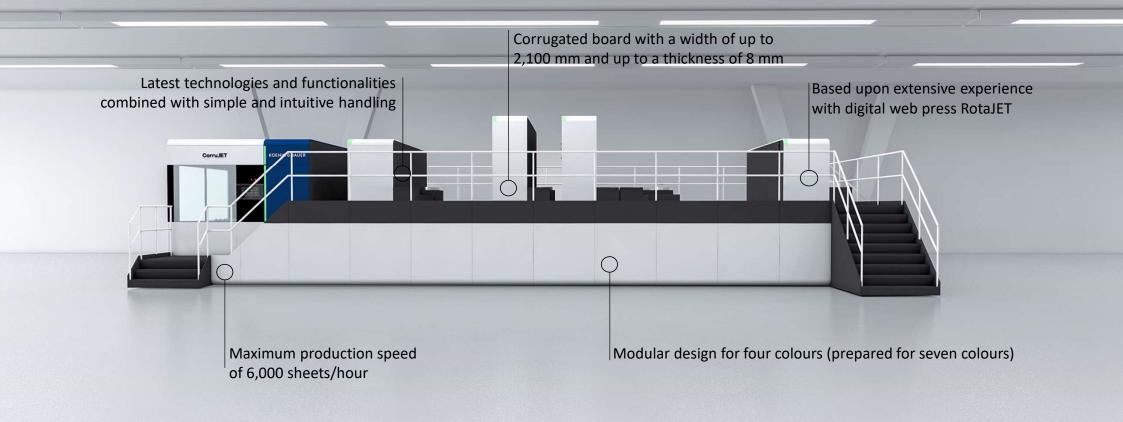
### Inkjet: RotaJET-L Industrial

Industrial digital printing for decor and packaging



### Inkjet: CorruJET

### Digital direct printing on corrugated board



## **One-Stop-Shop packaging solutions**

PostPress: Die-cutters

## Strategic focus on growth markets

#### Rotary die-cutter



#### Flatbed die-cutters



#### Folder gluers



### Our target: Strengthen packaging production activities with products made in Europe

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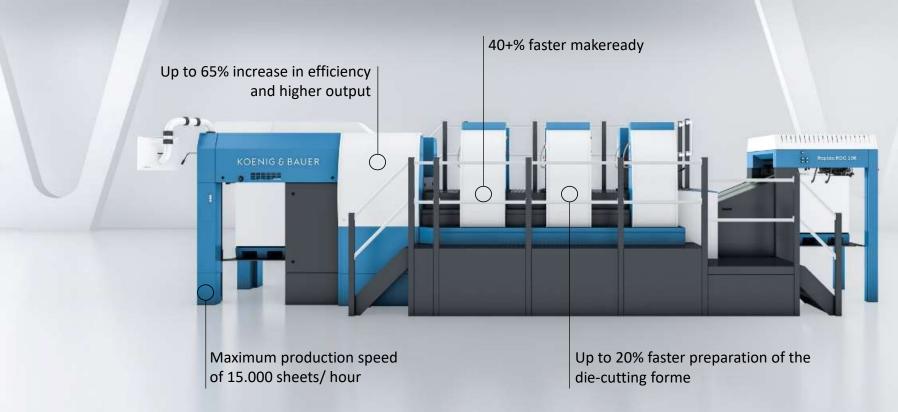
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### Koenig & Bauer die-cutting solutions



### Rapida RDC 106 – the game changer

### High performance in rotary die-cutting



All values compared to flatbed die-cutters

### Available processes









Creasing / Embossing

Hole punching / Extraction

Die-cutting / Scoring

Stripping

### Flatbed die-cutters – product portfolio

#### Ipress 106



#### Optima 106



### lpress 144



Ipress 106 K PRO



#### Optima 106 K



Ipress 144 K

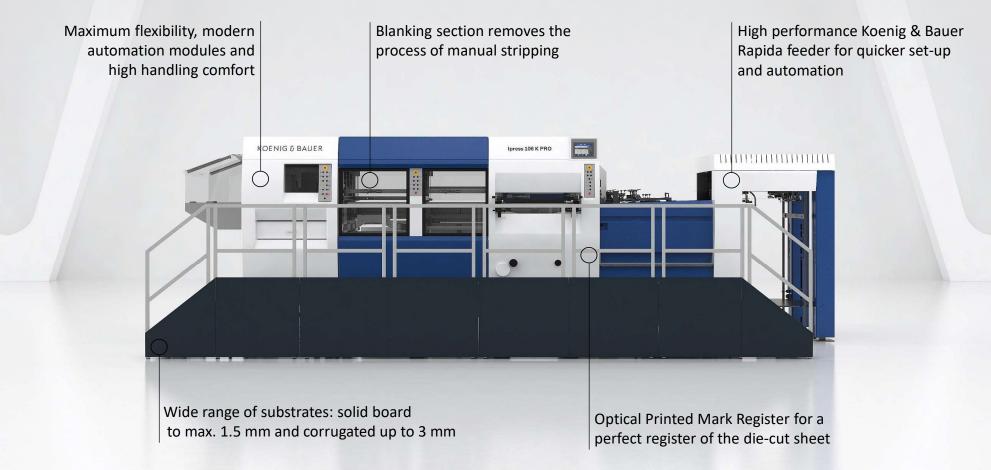


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## **One-Stop-Shop packaging solutions**

Postpress: Folder Gluers

### The suitable solution for every application

Omega Intro – The perfect starter line

Omega Allpro - The most versatile folder gluer series in the world

Omega Alius - Game changer in versatility and auto-mation for top performance in high speed production

Omega Magnus - A sturdy and top of the line specialty folder gluer line for corrugated

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## Largest folder gluer portfolio in the industry

35 – 55 – 70 <sup>1)</sup>	80 - 90 - 110 <sup>1)</sup>	130 – 145 – 165 <sup>1)</sup>	170 – 210 – 230 <sup>1)</sup>
OMEGA Allpro 35	OMEGA Intro 80	OMEGA Intro 145	OMEGA Allpro 185
OMEGA Allpro 55	OMEGA Intro 110	OMEGA Intro 165	
OMEGA Allpro 70	OMEGA Allpro 90	OMEGA Allpro 130	OMEGA Magnus 210 <sup>2)</sup>
DURAN Alius 70	OMEGA Allpro 110	OMEGA Allpro 145	OMEGA Magnus 230 <sup>2)</sup>
	DURAN Alius 90	OMEGA Allpro 165	
	DURAN Alius 110		
Omega Allpro 110			
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	OMEGA Allpro 35 OMEGA Allpro 55 OMEGA Allpro 70 DURAN Alius 70	OMEGA Allpro 35OMEGA Intro 80OMEGA Allpro 55OMEGA Intro 110OMEGA Allpro 70OMEGA Allpro 90DURAN Alius 70OMEGA Allpro 110DURAN Alius 70DURAN Alius 90DURAN Alius 110	OMEGA Allpro 35OMEGA Intro 80OMEGA Intro 145OMEGA Allpro 55OMEGA Intro 110OMEGA Intro 165OMEGA Allpro 70OMEGA Allpro 90OMEGA Allpro 130DURAN Alius 70OMEGA Allpro 110OMEGA Allpro 145DURAN Alius 90OMEGA Allpro 165DURAN Alius 110

Folder gluer: Omega Allpro 110 Design your carton box as you imagine it

Maximum belt speed of 400 m/min



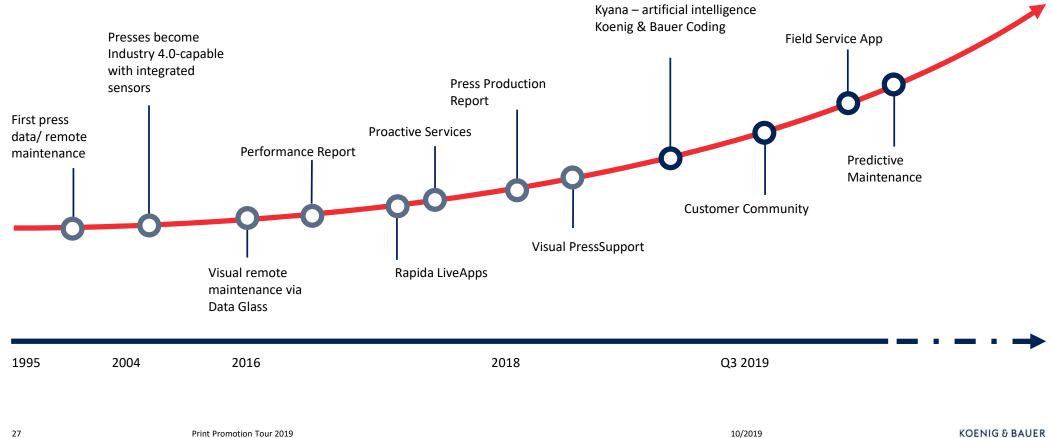
Our One-Stop-Shop concept offers a closed-loop workflow for folding box production from a single source: starting with the customized MIS system, through printing, die-cutting and foldergluing, to customer-centric service solutions.

Dirk Winkler, Director Technology Koenig & Bauer Sheetfed

## The future is more than just machines

Digitalization at Koenig & Bauer

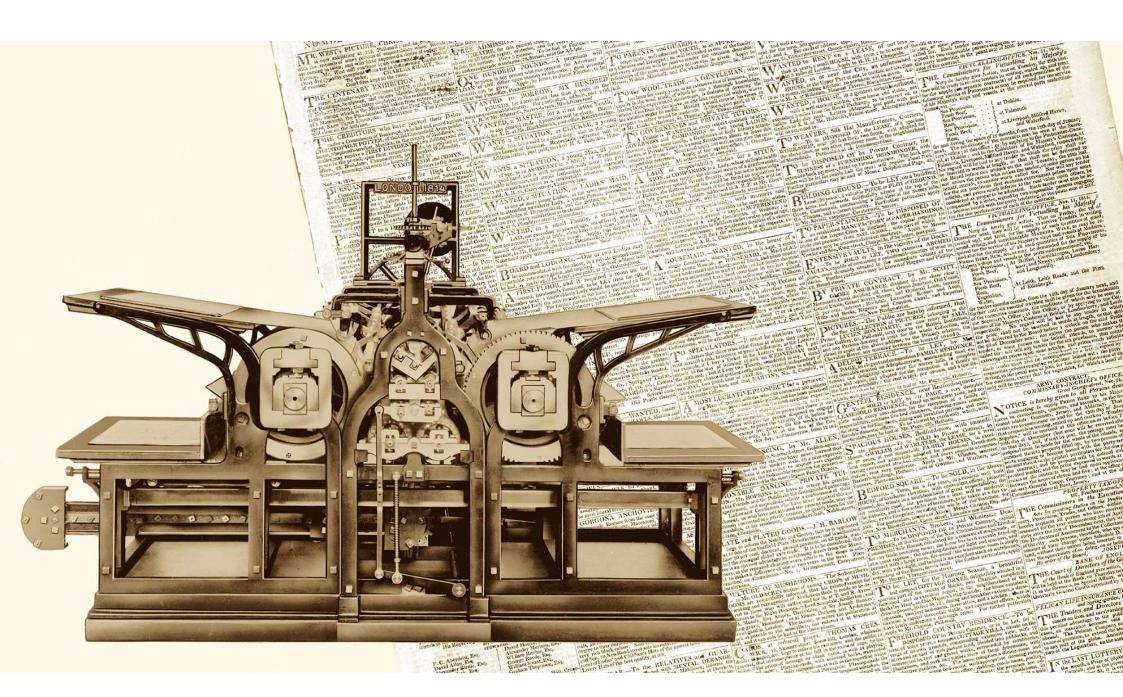
### **Digitalization at Koenig & Bauer**



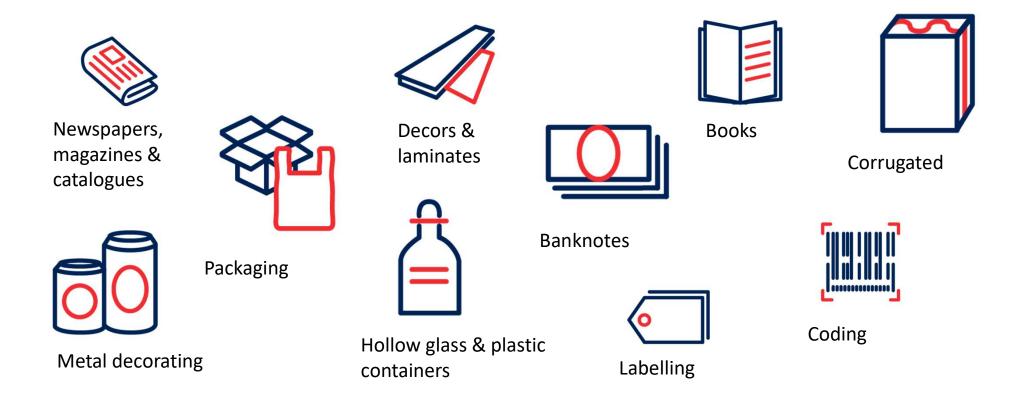




Innovation is our drive, tradition our foundation. In this way, we define the standards for printing press manufacture.



### We stand for printing in all its diversity



## Leader in almost all markets

# 90%

world market share in banknote and security printing

# 80%

world market share in metal decorating

# 63%

world market share in largeformat and packaging printing

# 30%

world market share in commercial web and newspaper printing



Koenig & Bauer Group in 2018

# 5,700

### Employees worldwide

Group turnover

11

Manufacturing locations

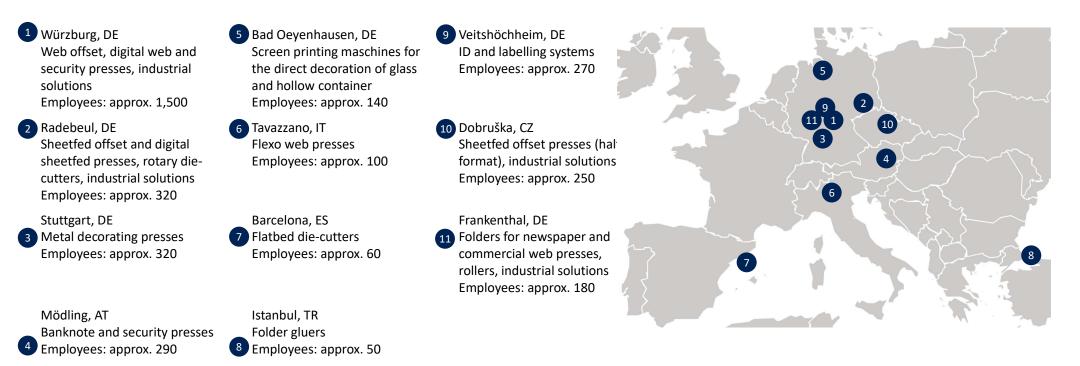
# 109

Sales and service locations

€ 1.5 billion



### We manufacture at locations across Europe



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#### **KOENIG & BAUER**

## We are at your service worldwide



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### Stay tuned and visit us at

# drupa

June 16<sup>th</sup> to 26<sup>th</sup> 2020 in Duesseldorf.

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